

Term Assurance

We're back in the game!



And it's a win win solution for your customers and for you!

Best Price as we reintroduce Price Matching on Life and Specified Illness Cover - **Earn up to 140% Initial Commission.**

Aviva have returned to the Term Assurance market with an attractive new deal for brokers and customers. We also recognise that getting customers to prioritise protection cover in these difficult times can be challenging - so we have produced a number of sales aids to help you to attract customers.

Visit www.avivabroker.ie or contact your Aviva Broker Consultant for more details.

Terms and Conditions apply.
See overleaf.



Terms and Conditions

- **For applications keyed online**, up to 140% commission and Price Matching are available for Level, Convertible and Decreasing Life and Specified Illness Benefits (including Accelerated Specified Illness) under Flexible Protection Plan and Mortgage Protection Plan.
- Initial Commission is calculated as 14% x term, subject to a maximum of 140%.
- For an application to qualify for up to 140% commission and Price Matching, it must be keyed online using any of your Aviva agency codes.
- Commission will be paid over 12 months and will be earned over 24 months.
- No override commission payable in addition.
- Renewal commission of 3% is payable from month 13 onwards.
- For Price Matching cases keyed online through WriteNow, select the 'Special Deal' option from the 'Quote to be based on' drop down menu on the Benefits screen. Enter the price match premium amount in the 'Special Deal Premium' field on the Benefits screen in WriteNow.
- You must forward a copy of the Comparison Quote (Best Advice, Adviser Plus or Money Advice) to Aviva together with the original Application Form within 10 working days in order to validate the Price Matching.
- Maximum cover per client that can be keyed online with a price match is €1,500,000 per benefit – for cases with higher cover; please refer these to your Aviva Broker Consultant. Applications for over €1,500,000 cover will still qualify for up to 140% commission, if applicable.
- Application forms submitted to Aviva for keying will not qualify for 140% commission or Price Matching. Initial commission of up to 90% will be paid.
- Minimum allowable premium is €20 per month and €200 per annum per policy.
- Key Features Document is available on www.avivabroker.ie
- 140% commission and Price Matching do not apply to Guaranteed Whole of Life, Pensions Term or Income Protection products or when a conversion option is exercised.
- The maximum allowable reduction for Price Matching when keying online is 30%, for cases higher than 30%, please forward to the Aviva New Business team for processing. You will receive the higher commission rates for these cases, if applicable.
- Price Matching does not apply to Mortgage Protection where an assumed interest rate of less than 6% is used.



Aviva Life & Pensions Ireland Limited. A private company limited by shares.

Registered in Ireland No. 252737 **Registered Office** One Park Place, Hatch Street, Dublin 2.

Member of the Irish Insurance Federation. Aviva Life & Pensions Ireland Limited is regulated by the Central Bank of Ireland.

Aviva Life & Pensions Ireland Limited is a subsidiary of Aviva Life Holdings Ireland Limited, a joint venture company between Aviva Group Ireland plc and Allied Irish Banks, p.l.c.

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Telephone calls may be recorded for quality assurance purposes.