

When you are a Buyer or a Seller!!

GreyMatters, have been asked to support companies, especially brokerages, who are either in the market for an acquisition or, indeed, who have decided to sell.

This development has encouraged GreyMatters to expand its partnership and add additional relevant experience complementary to that of its founder, Kevin McGowan.

Since the world of Mergers & Acquisitions can often be quite complex, GreyMatters have added Shay Keane, Nial Smith and Jim Glennon to its partnership, ensuring the full set of deep-seated experience to help companies, especially brokerages, to either acquire or be acquired!

This specialist service has at its core the skill of matching a suitable new owner with a business which has decided to sell. Add to this a vastly experienced team in the areas of valuations, payment options and of course contract negotiations, GreyMatters can confidently prepare both parties for the mechanics of the handover/transaction in a manner which will ensure the best possible outcome to what can at times be a daunting process.

Maybe it's a natural follow on from a period of recession, but this particular aspect of GreyMatters' business is currently thriving with a number of projects already closed or nearing completion.

With interest rates being so low, lost growth during the recession and the natural desire to grow by the younger and sell by the older, the recent surge in M&A activity in the financial services sector is hardly surprising. GreyMatters would be considered the pre-eminent firm in this area in the Irish FS market and are delighted to hear from you, if you think they can be of help to you.

If you would like to know more about the services provided by GreyMatters, give Kevin a call.

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